



THE EXTRA MILE

— *More than real estate* —



EASTELL
AND CO

Honesty, trust, integrity and elegance

ABOUT US

Eastell and Co. has built a reputation for excellence in the area of residential property. We believe that symmetry between being professional while staying personable is what has achieved our outstanding results and maintained a close connection with our clients.

Our core values include honesty, trust, integrity and elegance in our work, all while remaining relatable and approachable. We are proud of being innovative, professional and polished, whilst maintaining a clear focus on our clients. Having a passion for the community in which we work and the simple idea of caring in real estate is our highest priority and our loyalty and personalised customer service are very much at the forefront of our culture.



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Exceptional professionals in residential real estate

From the best in property management, to the most exceptional professionals in residential real estate, underpinned by a wealth and depth of knowledge, Eastell and Co. can assist with all your property requirements now and in the future.



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Why *we're different*

OUR PROCESS

START HERE

STEP | 01.

Get in Touch

You've made the decision to sell, now it's time to appoint your Eastell and Co agent.

STEP | 02.

Marketing Strategy

We will work with you to plan a detailed marketing strategy and determine your preference to sell by private treaty or auction.

STEP | 05.

Negotiations Begin

We work on your behalf to negotiate the sale of your home with potential buyers.

STEP | 06.

Under Contract

Once you have accepted a buyer's offer it is now time to enter into a sales contract.

STEP | 03.

Preparation is Key

When preparing your home for sale, presentation is key. We take pride in providing this service to ensure we achieve the best sale result for you.

STEP | 04.

Inspections

We set the environment for potential purchasers by hosting world class inspections, that leave a lasting impression.

STEP | 07.

Settlement

Once the contract has been finalised, it's property settlement and handover day.

SOLD

CONGRATULATIONS

Working with us

WHAT THEY SAY

“Advice and marketing was spot on, and resulted in a very quick sale in difficult times, for a price we were happy with.” – *Ray & Marie, Sellers*

“We know from experience, there is not a better agency in the area.” – *Dusty & Lauren, Sellers*

“Eastell and Co are professional and work hard to deliver great results.” – *Dan & Rachel, Sellers*

“They are a boutique agency that offers that personal touch.” – *Michael & Anna, Sellers*

“...formidable team!” – *Robyn & Leigh, Sellers*

“ Having looked at least 6 other local agents, we felt we wanted to find an agent that had integrity, listens, is passionate about selling our home, with great communication and is honest. Eastell and Co has all these factors and more. ”

VERONICA & COLIN

“The team go above and beyond to make selling your home a smooth, stress free process. From the time we sat down for an appraisal, we knew that they were the right fit for us.” – *Margi & Peter Douglas, Sellers*

“..At all times we were kept informed and assured of the process.” – *Di, Seller*

“From the moment we engaged Eastell and Co they were always attentive and enthusiastic to help us sell our home. Their communication was the highlight for us - they would always keep us up to date with what was happening even if there wasn't much to report.”

– *Tom & Belle, Sellers*

Experienced and knowledgeable

PROPERTY MANAGEMENT TEAM

At Eastell and Co, we understand that your investment is a significant life decision and the importance of selecting the right Property Manager is crucial to maximising your return. Our experienced and knowledgeable team are your trusted advisors and here to guide you every step of the way.



FELICITY FARAH *Head of Property Management*

Caring, genuine and passionate about what she does, Felicity is a dedicated professional with a reputation for going above and beyond to help her clients.

If you're seeking a Property Manager who is driven to provide an outstanding level of service and ensure an outcome that satisfies both tenants and landlords, get in touch with Felicity today.

0402 727 115 | FELICITY@EASTELLANDCO.COM



CARLY NAZAR *Senior Property Manager*

Passionate about creating positive relationships and genuine trust with her clients, Carly's empathetic and approachable nature is perfectly suited to her role as a Property Manager.

Determined to deliver unique property experiences, while never compromising quality, Carly was drawn to the high performing team at Eastell and Co. who aligned perfectly with her values and ambitious nature.

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VISIT EASTELLANDCO.COM

AND FIND OUT WHAT *makes us so different*